



Enlargement of the PEPPOL-consortium 2009

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Change Ahead

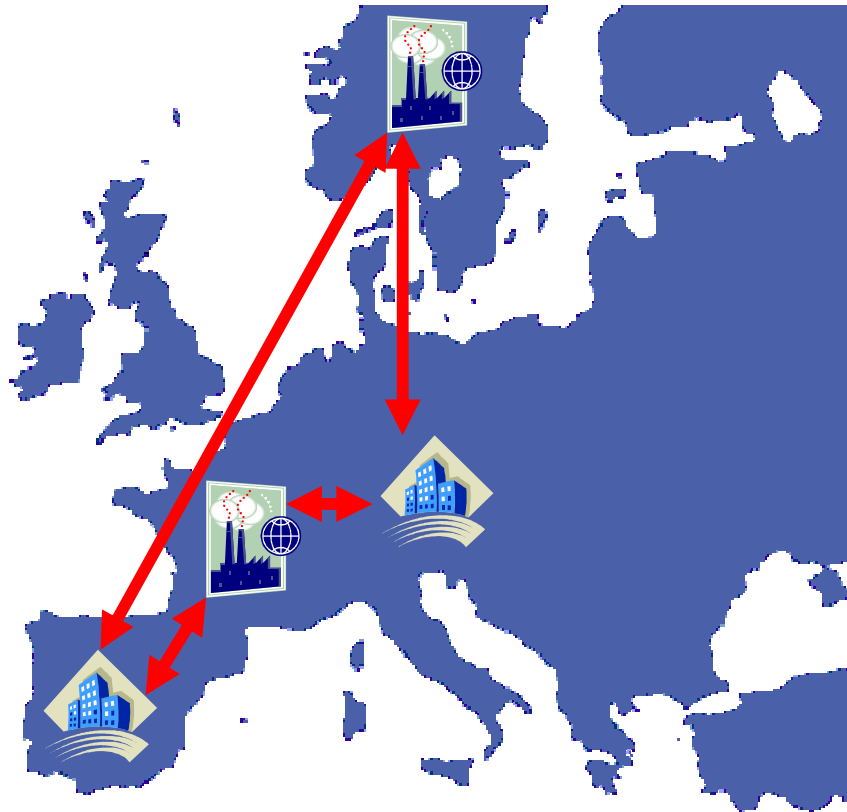
EU member states have expressed a political will to change public procurement significantly.

The Manchester ministerial declaration of 24 November 2005 defines the target:

“By 2010 all public administrations across Europe will have the capability of carrying out 100 % of their procurement electronically and at least 50 % of public procurement above the EU public procurement threshold will be carried out electronically.”

Vision

The broader vision is that **any company (incl. SMEs) in the EU can communicate electronically with any EU governmental institution for all procurement processes.**



CIP Large Scale Pilot



The European Commission issued a grant in 2007 Work Programme of the Competitiveness and Innovation Programme (CIP) for a Large Scale Pilot project on e-Procurement.

Eight countries responded to the call, creating the “Pan-European Public Procurement On Line” Consortium to implement the project.

- ▶ The **objective** of the PEPPOL project is to set up an integrated pilot solution for cross-border eProcurement, i.e. EU-wide interoperable, capitalizing on existing national systems’ strengths.
- ▶ To this end, standards on processes, documents, transport protocols, safety, etc. will be defined, together with interfaces (“building blocks for interoperability”) for the automated dialogue between such standards and the existing national systems.

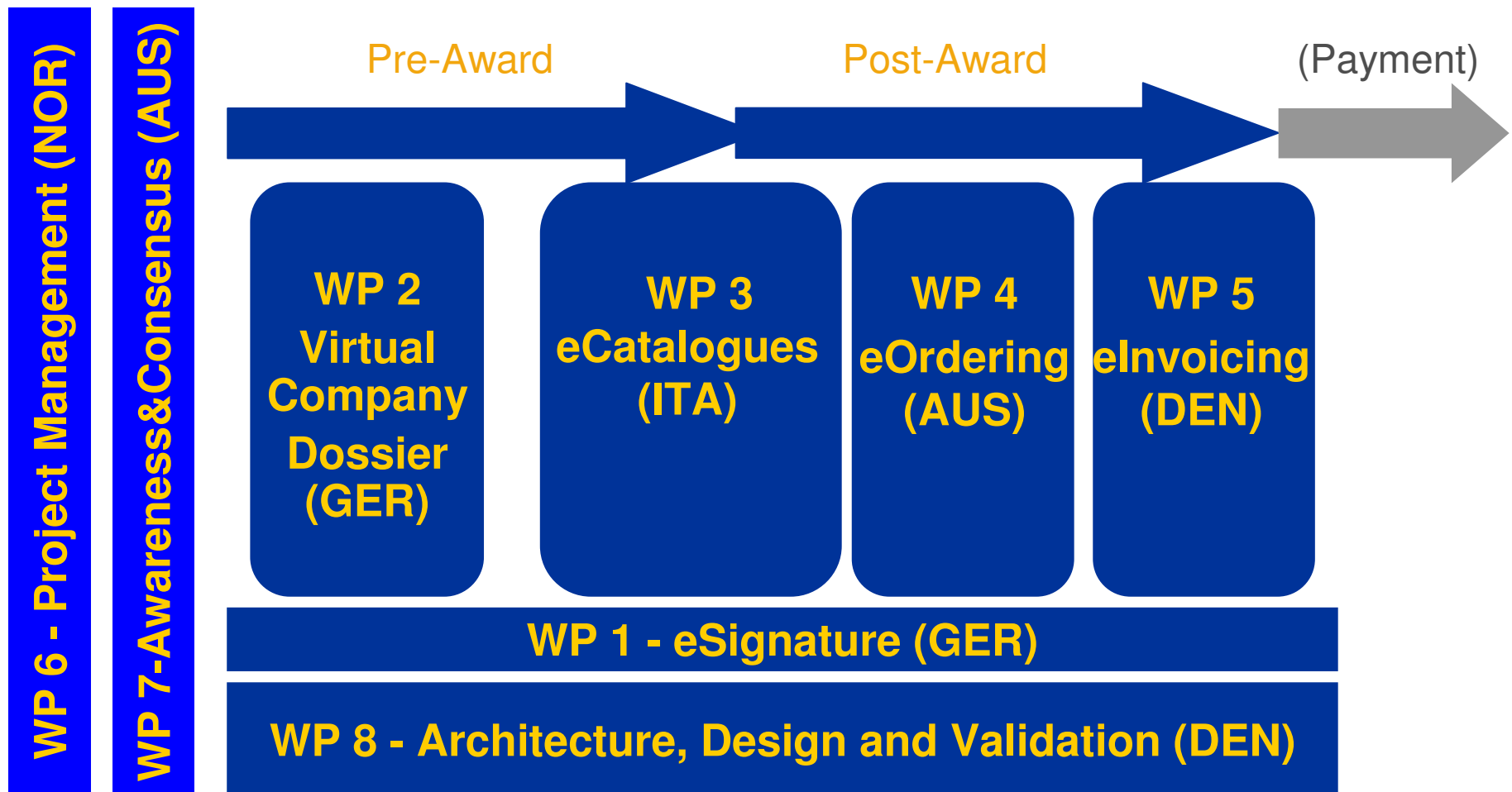
Consortium Organizations



Austria	(Consortium Ministry of Finance, Federal Computing Center, BBG)
Denmark	(National IT & Telecom Agency)
Finland	(Ministry of Finance)
France	(ADETEF - Assistance to Development of Exchange in Financial Economical Technologies)
Germany	(City of Bremen, University of Koblenz, BESCHA)
Hungary	(Ministry of Finance)
Italy	(Ministry of Economy and Finance, Consip, CNIPA, CSI Piemonte, IntercenterER, Infocamere)
Norway	(Ehandel.no) Consortium Coordinator

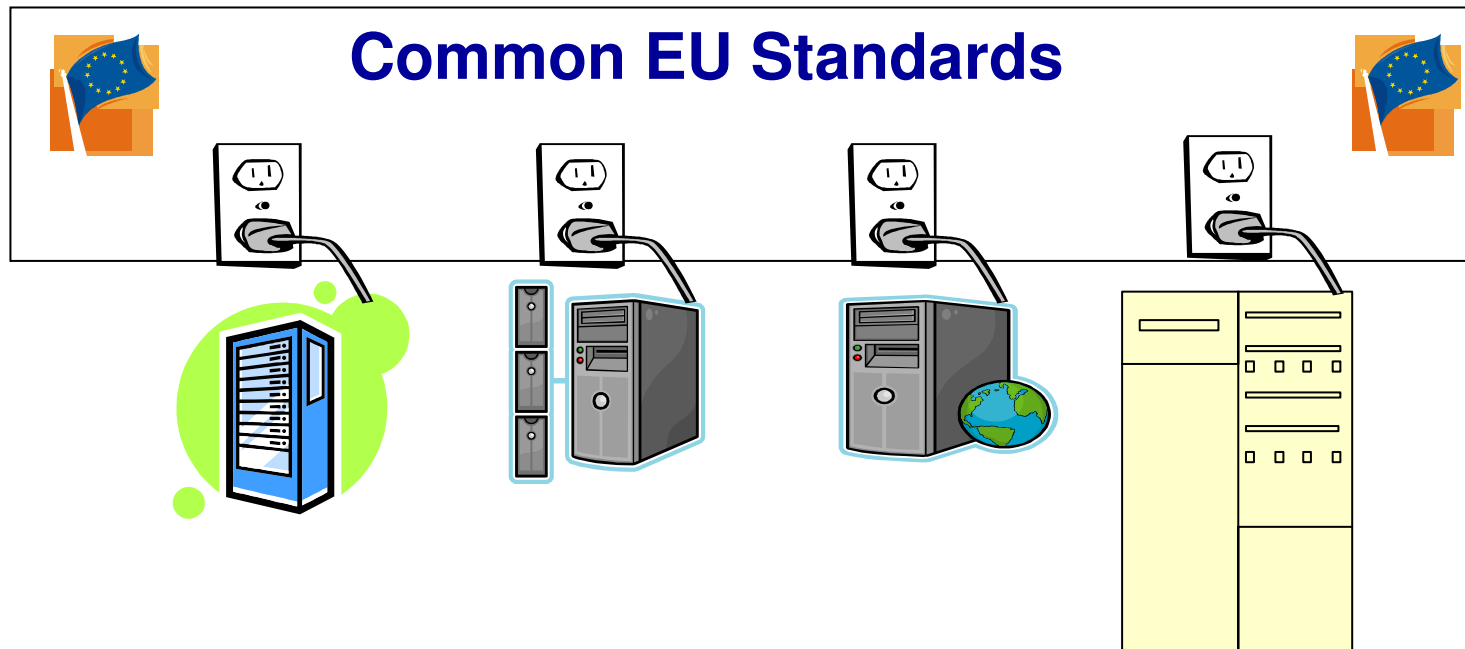
Framework

The Project is articulated into **eight** sub-projects or “**Work Packages**”, each coordinated by a country



Strategy

National solutions will not be replaced, instead they will be aligned with common European standards and then linked.



Work plan

In all WPs the 36 month Work Plan is made of 3 phases:

1 - Design (8/14 months)

Definition of building blocks technical specifications

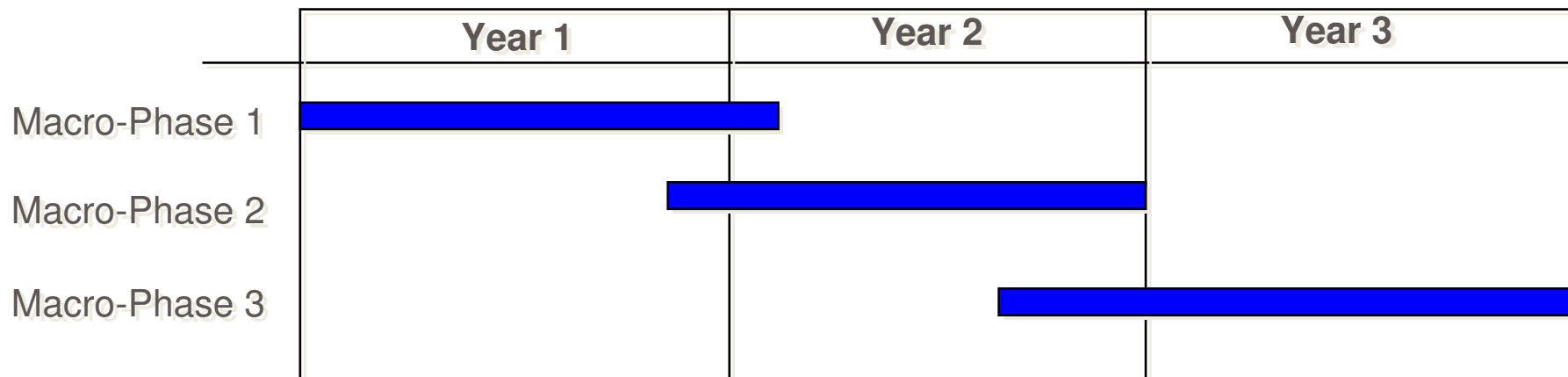
2 - Implementation (10-12 months)

'building blocks' software development, including test

3 - Interoperability (min. 12 months)

Actual procurements and transactions in a real-life setting

Actual start: 1 May 2008



Coordination

A number of other initiatives are strictly related to PEPPOL

- **WS/BII - CEN/ISSS** Workshop on Business Interoperability Interface (for e-business documents: eCat, eOrder, eInvoice)
- **STORK** Project (for eSignature)
- **BRITE** Project (for Virtual Company Dossiers)
- **eInvoicing** Expert Group
- **IDABC** Projects on eOrders and eInvoices
- **“PROCURE”** Project (eTEN)
- **WS/eCAT - CEN ISSS** Workshop on eCatalogues

Expected Outcomes



- **Shared (and open) standards** for interoperability of eSignatures, eCatalogues, eOrders, eInvoices, and secure Transport
- **Infrastructure** and **web services** for exchange of documents
- **Technical specifications** for connection to shared standards
- **Building blocks** for interoperability between existing systems
- **Roll-out plans** for replication of the experience

Theme 3: ICT for government and governance

Objective 3.1: Enlargement of the e-Procurement Pilot PEPPOL

Funding instrument

- Pilot Type A - It is intended to support the extension of the e-Procurement Pilot PEPPOL for up to 5 M€ of EU contribution

Focus and outcomes

- The objective is to extend the currently running PEPPOL project to demonstrate the scalability and widen the acceptance of the proposed solution. It will increase the impact and facilitate the long-term deployment of the proposed solution. This will contribute further to the implementation of PP directives 2004/18/EC and 2004/17/EC and of the 2004 EU E-procurement Action Plan..
- **To reach a critical mass** in all the area covered (e-Invoicing, e-Ordering, e-Catalogue, e-Signature and Virtual Company Dossier), the project needs to **increase the number of States** adopting and testing the proposed solution.
- The enlargement will first focus on **increasing the geographical coverage**, in particular where Member States have now deployed an e-Procurement infrastructure. It will secondly focus on the strengthening of the topics addressed by PEPPOL (e.g. Virtual Company Dossier, etc) by **increasing the number of cross-border situations**. Thirdly, it must develop a **long-term sustainability plan**.

Conditions and characteristics



The pilot extension should have the following characteristics:

- It must include **at least three additional relevant administrations** (or legal entities designated to act on behalf of the national administrations) from Member States or associated countries not yet in the PEPPOL Consortium
- The outcome will lay the foundation for the **methodology to encompass all Member States** independently of the state of development of their eProcurement strategies
- It will develop a **long term sustainability plan** for pan-European deployment
- The additional activities addressed by the extension and the way they complement the existing PEPPOL pilot will have to be described in the proposal. In particular, attention will be paid on the **additional eProcurement cross border cases**.
- Proposal has to be submitted by the **coordinator** of the running PEPPOL project, acting on behalf of all the participants in the existing project, together with the new participants.

Expected impact

- Improved competitiveness of European businesses and particular SMEs by providing them with the tools to access large European markets for public services.
- Development of markets for innovative ICT solutions for e-Procurement.

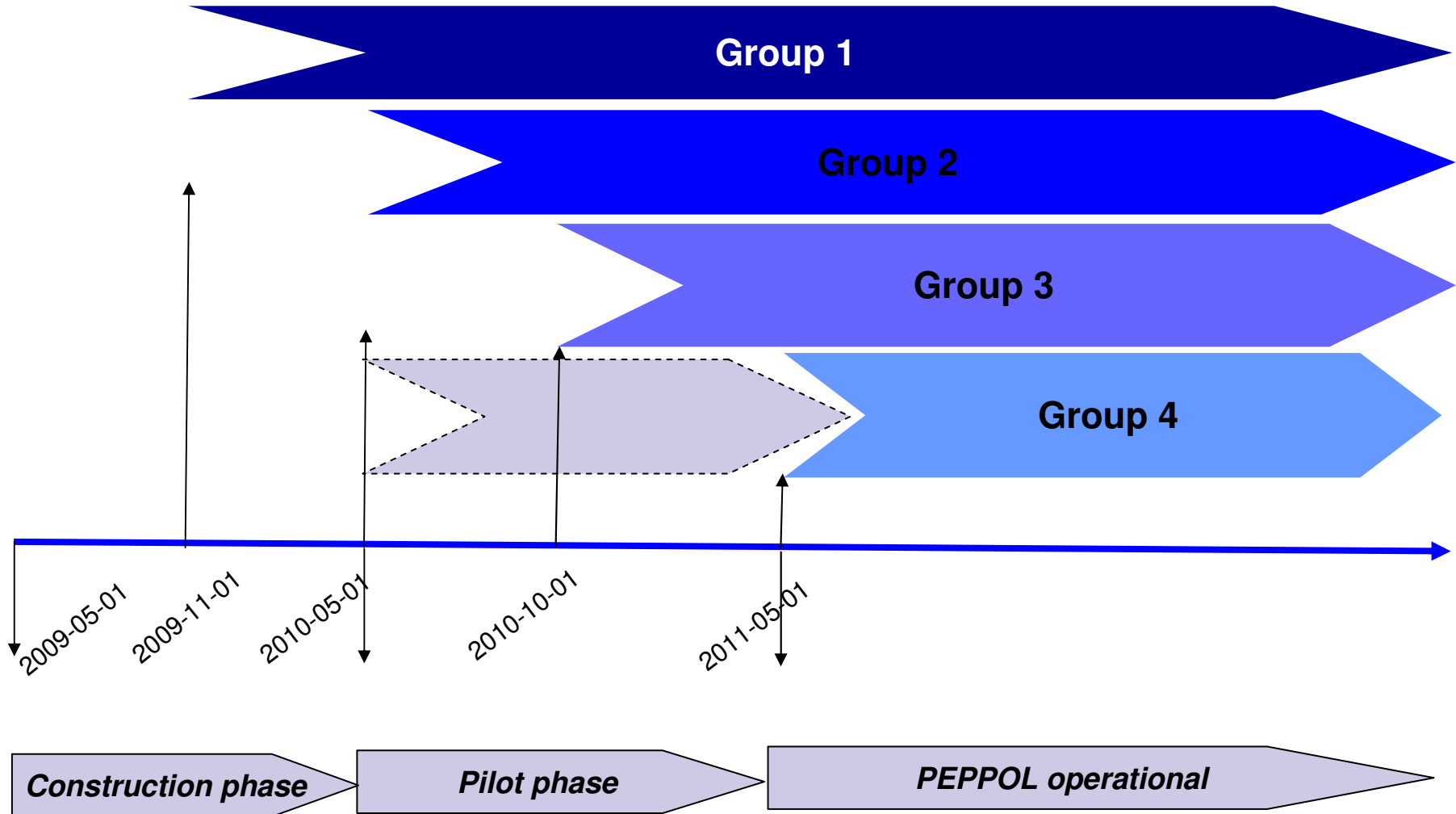
Methodology to encompass all Member States (I)



Gradual approach...

- **Group 1:** Ready to contribute in the implementation phase and the whole pilot period
- **Group 2:** Ready to contribute in whole pilot period
- **Group 3:** Ready to contribute in last part of pilot period
- **Group 4:** Able to contribute by end of pilot period

Timeline



Methodology to encompass all Member States (II)



Differentiated strategies...

- Group 1 and group 2: “Best practice examples”
 - Role of PEPPOL: Document and share experiences, strategies, functional specifications etc
- Group 3: “Political will exists”
 - Role of PEPPOL: Support implementation of national solutions through networking in the operational reference group
- Group 4: “Starting from scratch”
 - Role of PEPPOL: Support establishment of eProcurement strategies and implementation of national solutions through networking in the operational reference group

Criteria for participation



- ▶ Prerequisite:
 - ▶ Existing eProcurement infrastructure
 - ▶ Relevant administrations or legal entities designated to act on behalf of the national administrations, not yet a PEPPOL-participant
 - ▶ Accept the existing Grant Agreement, Consortium Agreement, as well as conclusion already reached

- ▶ Contribution to:
 - ▶ Increasing the geographical coverage and awareness
 - ▶ Strengthening the topics addressed by PEPPOL, and increasing cross-border situations
 - ▶ Develop a long-term sustainability plan

Criteria for participation – overall



- ▶ Demonstrate engagement:
 - ▶ Reference to national e-strategy documents within eGovernment or eProcurement strategies
 - ▶ Political will
 - ▶ Existing national solutions and resources enabling participation in one or **more** PEPPOL work packages
 - ▶ Sustainability in national solutions
- ▶ Be prepared to coordinate other national participants – one single PEPPOL national contact point (SPOC)
 - ▶ Take the role to establish the National Consortium
 - ▶ Be prepared to set up National Consortium Agreements
- ▶ Description of National Solution, including:
 - ▶ Volume of transactions
 - ▶ National coverage, geographical and number of users...

Financial contribution

- 50% reimbursement rate of eligible cost from effective date of amended contract
 - Full explanation of Eligible Costs in “Guide to Financial Issues relating to ICT PSP Grant Agreements”
- Participation in proposal work:
 - Own risk and cost until effective date of amended contract

Application



- Guide for Applicants
 - Formal documents:
 - Certification of National Authorised Representative
 - Non Exclusion Declaration
 - Form Legal Entity
 - Financial Identification Form

Timeline



- Commitment from participants
 - Kick of proposal writing
 - Draft proposal v1
 - Draft proposal v2
 - Presentation PEPPOL design and planned deliverables in Oslo conference
 - Draft proposal v3
 - Final proposal submitted
 - The EC - Evaluation process
 - Negotiation finished and revised Grant Agreement + Technical Annex signed
- 27 February
 - 11 March
 - 1 April
 - 29 April
 - 19 May
 - 27 May
 - 2 June
 - June 09
 - October 09 (?)
 - November 09 (?)

First expected “deliverable”



- Letter of intent – start immediately
 - this process requires time - lessons learned



**BORDERLESS E-PROCUREMENT –
LET'S MAKE IT HAPPEN!**